

Partner program



The Genotec partner program is designed in such a way that companies of all sizes can participate in it. The Genotec partner program aims not only at intensifying the collaboration with our partners, but also at rewarding those partners with attractive commissions which contribute in a significant way to our success.

By participating in this program our business partners are able to offer professional hosting services without having to build up their own IT infrastructure. The program is structured in such a manner that not only Web agencies but also IT service providers, e.g. in the network and server areas, can integrate hosting services and products into their portfolio and thus benefit from it.

genotec | Partner

“Genotec Partner” is the entry level. Only minimum requirements have to be met.

genotec | Certified Partner

“Genotec Certified Partners” convey professionalism and know-how on the highest level.

genotec | Premium Partner

“Genotec Premium Partner” is the highest level and specially geared towards large Web agencies and IT service provider.

“With the Genotec partner program, our partners benefit from brilliant product, attractive commissions and professional partner support.”



Daniele Vecchio Lopez
Partner Manager



Good reasons for a partnership with Genotec

- Mature products
- Attractive commissions
- No entry cost
- Win-win situation
- Customized partner solutions
- Reseller Control Center
- Professional partner support
- Training and certifications for our partner
- Already 600 partners in the network

Partner levels

	Partner	Certified Partner	Premium Partner
Commission up to*	20%	30%	40%
Recurrent yearly commissions	✓	✓	✓
Freely definable margins	✓	✓	✓
Prioritized partner support		✓	✓
Free partner package		✓	✓
Sole use of Web servers possible			✓
Own product specifications possible			✓

*Depends on the product. For further information consult the commission list.

Requirements

	Partner	Certified Partner	Premium Partner
Annual minimum turnover in CHF	CHF 500.-	CHF 5000.-	CHF 10 000.-
The partner acts as invoice addressee	✓	✓	✓
Support to end customers provided by the partner	✓	✓	✓
At least one Genotec certification		✓	✓
At least 100 Web accounts			✓

About Genotec

Genotec AG is a Swiss company domiciled in Allschwil/BL and 100% self-owned. The Internet Service Provider was founded in 2001 and has an own computing center in Switzerland. Genotec is registered with BAKOM as provider and has been awarded the quality seal "Swiss Quality Hosting" by simsa.



2011 Preferred Partner



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